

**UPHOLSTERY**

Fabric and leather upholsteries are graded into all pricing for seating products. Customers may choose from TUOHY Upholstery Lines, Partnership Programs, and, Customer's Own Material (COM) or Customer's Own Leather (COL).

TUOHY Standard Upholstery Lines: Use the following pricing grades for standard upholstery offerings:

Leathers:	Lena	L1
	Sierra	L1
	Ecolife	L2
Faux-Leather:	Proxy	Gr1

Upholstery Partnership Programs: TUOHY has partnership programs with Designtex, KnollTextiles, Luna Textiles, and Maharam such that their approved upholstery products are graded into TUOHY's pricing. Please see grading information at [www.tuohyfurniture.com/reference/upholstery.htm](http://www.tuohyfurniture.com/reference/upholstery.htm). Additional programs with other upholstery suppliers will be announced as they become available.

COM/COL: TUOHY accepts COM fabrics and COL leathers for consideration on its products. To verify suitability of your selection, inquire with Customer Service for information from our Fabric Analysis Program. Upholsteries not listed in this program must be submitted for approval prior to acceptance of an order; submit a 12 x 12 sample prior to entering your order. Your purchase order must include an upholstery specification that has been approved by TUOHY.

All COM/COL requirements are based on whole pieces of material; split shipments are not allowed. We are not responsible for COM/COL upholstery wear, defects, or its appropriateness.

COL leather requirements are listed in square feet and based on hides that are 40 square feet or larger. For hides below 40 square feet add 15% to the footage requirements; for calf hides below 30 square feet add 30% to the footage requirements.

Our pricing includes labor for applying upholstery and is based on applying only one type of color way per item of furniture, with no specific relationship between the pattern or weave of the upholstery material and the configuration of the item of furniture.

A surcharge not to exceed 15% of the COM price will be added when vinyl is used and/or multiple upholsteries or colorways are applied to the same product. These circumstances may create the need for additional yardage; contact Customer Service for details prior to ordering.

If additional labor is required because of unique characteristics of the fabric, a special quote will be required.

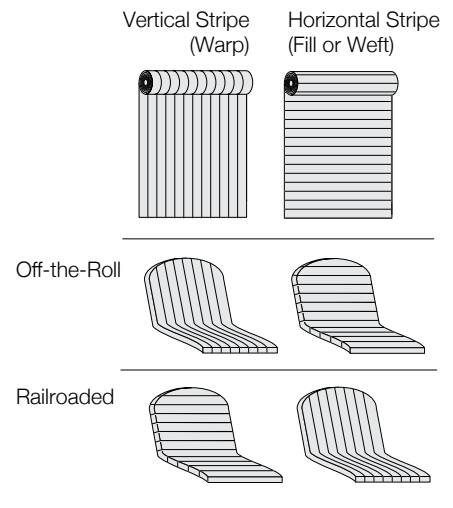
Fabric/vinyl yardage requirements and leather square footage requirements are shown throughout this price list. Fabric and vinyl requirements are based on upholstering one unit, using a single, continuous 54-in wide material, off-the-roll, with minimal (under 2-in) repeat in any direction. Inquire about lower per-unit yardage requirements on orders of more than one unit.

Verify whether individual product listings in this price schedule call for greater allowances for this additional yardage.

Patterned fabrics and vinyls may be railroaded on request but are subject to a surcharge and/or additional yardage requirements.

Seams will be required when the product application width is greater than the usable roll width, whether off-the-roll or railroaded.

**Table 1: Pattern Direction**



Fire Rating: All upholstered pieces pass Cal-117. For Cal-133 or Boston Fire, contact Customer Service at (507) 867-4280.

UPHOLSTERY (cont.)

Additional yardage may be required if roll width is less than 54 inches or a pattern requires matching due to repeat. The chart at right will be helpful as a general guide. Please confirm with our Customer Service Department on specifics regarding selections for your project. Changes in yardage requirement will affect upholstery grading in TUOHY Upholstery Partnership Programs.

Note that repeat is the sum of horizontal and vertical repeats; headings are listed in inches:

Yardage and Grade Adjustments for Roll Width and/or Pattern Repeat

WIDTH	HORIZONTAL + VERTICAL REPEAT							
	<2	2-10	11-20	21-25	26-30	31-35	36-40	41-45
54	0%	10%	15%	20%	25%	30%	35%	40%
51-53	15%	20%	25%	30%	35%	40%	45%	50%
48-50	30%	35%	40%	45%	50%	55%	60%	65%
45-47	45%	50%	55%	60%	65%	70%	75%	80%
36-44	60%	65%	70%	75%	80%	85%	90%	95%

Quoted delivery dates run from the date on which we receive your material. Excess fabric will not be returned or stored unless specifically requested in writing with your order; freight to be collect.

Shipping address for COM/COL materials:

TUOHY Furniture Corporation  
 P5 Upholstery Receiving  
 42 Saint Albans Place  
 Chatfield, Minnesota 55923

Please provide tagging information as needed for your project.